

# NOVEL DIALOGUES



**Mr. Ravikiran Gadgil**

## From CEO's Desk

We seize this moment to extend our warmest wishes for a happy and prosperous New Year to all our esteemed customers, vendors, principals, partners, and supporters who have accompanied us throughout 2023. The Novel Bulletin is committed to keeping all stakeholders informed of our ongoing activities, new initiatives, and the challenges we have overcome. Continuous communication is vital to our success, and we are eager to hear your feedback, comments, and suggestions. Your insights are invaluable to us and will guide the improvements we implement. Our dedication to excellence is unwavering, and we pledge to enhance our service quality continually. We look forward to serving you with increasing dedication and superior service, striving for excellence in all we do.

## Our Journey So Far

The journey of our company has been very interesting and challenging. From a tiny work space to a full fledged functional Workshop with Product display and spares inventory well stocked. This coupled with an ideally located, good looking Business Office set-up in a reputed Commercial Complex !!!

The small sapling planted with only service activities has grown into a huge tree with several branches encompassing different varieties of MHE and AWP business sectors.

Post COVID Market requirements actually triggered tremendous business impetus and we were lucky to encash it. The consistency of our qualitative team, proper working systems backed by strict compliances did pay rich dividends eventually.

In the New year we are looking well poised to take a major leap towards achieving our ambitious goals.



# Major Work Performed



**50 Ton EOT Crane  
Gear Box Overhaul**

**Major Refurbishment Erection Commissioning  
of 30 Ton x 32.4 x 70 M Goliath Gantry Crane of  
Major Steel Manufacturer at Pune**



**Refurbishment of 20 Ton EOT Crane Trolleys  
at a Major paper manufacturer in Madhya  
Pradesh**



**Upgradation / Modification of 30T/15T  
EOT Crane Complete with Electrical Panel  
and VFD drive double DC Brakes for all  
motions and other safety features for  
L&T Kanchipuram**



**Modification and adoption of Kirloskar Engine  
in 7 T Hyster Forklift**



# Our Products

## Material Handling Business



**HYUNDAI Forklift Rental Business- Forklift, Reach Truck, BOPT, Stacker at major Tyre Manufacturer**



**Hyundai make Lithium Ion powered equipment range delivered at a renowned Pump Manufacturer**



**7 T & 8 T Hyundai Diesel Forklifts supplied to a major manufacturer**



**30 BE-X Model Hyundai Battery Forklift (with Fleet Management System) delivered to renowned Automobile Manufacturer**



**1.6T Reach Truck delivered to renowned Automobile Manufacturer**



**5T Hyundai Battery Forklift delivered to Korean Base Glass Manufacturing Company**



**14M working height Scaffolding delivered to major Mud Pump Manufacturer**



**8 Mtr working height Scissor Lift delivered to World Leading Surface Technology Provider**



# Our Team



## The Pillars of Novel Industrial Equipment & Services

At Novel Industrial Equipment & Services, our dedicated team is our pride. A blend of seasoned engineers, savvy service specialists, and supportive staff, we unite to deliver exceptional industrial solutions. Innovation, client-focused service, and operational excellence define us. Together, we're committed to propelling the industry forward. Join us in celebrating the people behind our success!

## Visits and ...



Visit of MT&T Management Team to Novel Head Office



Hyundai Forklift at Major Genset Manufacturer



Tata Motors delegates visited Hyundai plant with Novel team



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# Awards & Certificates



**Excellence Award for Industrial Development**

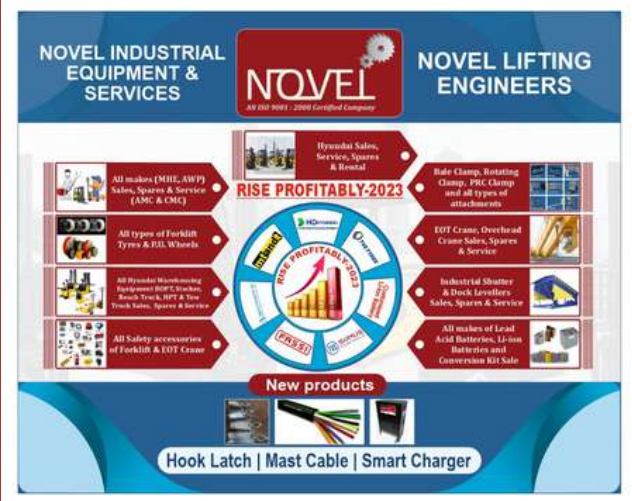


## Best Service Award from Hyundai

We're proud to receive the "Best Service Award from Hyundai", recognizing our dedication to outstanding customer service and excellence in automotive care. This honor underscores our commitment to exceeding expectations and delivering top-quality service.



# Novel Annual Get Together



The event was organized at Pawana Lake Camping site where more than 140 Novel employees had participated from all our branches located in Aurangabad, Nagpur, Nashik, Indore, Bharuch and Bhopal.

Every year Novel organizes an Annual Get Together event with a theme. The theme for 2023 was “Rise Profitably” to ensure that every step of each individual in our company should be towards being more profitable.



Novel Awards

## Novel Awards

Novel Game Changer

Novel Gaurav

Novel Star



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# Inspection, Health Checkup and Certification Forklifts and EOT Cranes

- To know present condition of Equipment
- To gauge Refurbishment / Repair Cost
- To Understand remaining life of Equipment
- For assessment of Safety Risk in operation
- For optimal Performance and Safety
- Inspection & Form 11 Certified by Chartered Engineer / Competent Person
- Load Test and Deflection Test of EOT Cranes



## Novel Announcing Skill Development & Equipment Operation Safety Training

**MHE Maintainance &  
Operation Training**

**MHE Safety Training**

"Skill Development & Equipment Operation Safety Training" is a program focused on enhancing technical skills and ensuring the safe operation of advanced equipment. It combines theoretical knowledge with practical hands-on experience, emphasizing the importance of safety protocols and responsible equipment handling in various industries. This training is essential for maintaining workplace safety and efficiency in an increasingly technology-driven world.

## The Latest Products from Novel



**Dynamic Mast Cable**

An Import Substitute suitable for use in moving applications.  
Ex. Camera mounted on a moving arm works best on your Forklifts, Reach truck.



**Clamp type EOT Crane Hook  
Safety Latch**

Easy & Safe to install without Dismantling or Welding on the Crane Hook



**High Quality Li-ion Batteries**

For heavy duty Forklifts lower charging time, low power consumption, opportunity charging, long battery life, maintenance free.

**Battery conversion kit from  
Lead Acid to Li-ion available**



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# Join Us for an Exclusive Showcase

## INVITATION

NOVEL INDUSTRIAL EQUIPMENT & SERVICES



Hall : D Stall No. 55, 56, 57

We Cordially Invite You To Visit

20<sup>th</sup>

**MAHATech**  
A Mega Business Event

An Exclusive Industrial Exhibition

Fully A/C Pavillions

Plan Your Visit Now

20<sup>th</sup> MAHATech 2024

08 09 10 11

February 2024

Agriculture College Ground (New),  
Sinchan Nagar, Shivajinagar,

**PUNE**

EXHIBITION TIMING : 10 AM TO 6 PM

We are participating in the "MAHATech 2024" a Mega Business Event with over 400 participants at Shivajinagar, Pune



Our Dealer Partner REACH International at "India Warehousing Show 2023" at Pragati Maidan, Delhi



Our Dealer Partner NEWGENTECH at "India Warehousing & Logistic Show" at BOMBAY Exhibition Centre

## Celebration of "Azadi ka Amrit Mahotsav"

We have showcased our deep-rooted respect and love for the nation through a grand celebration of the "Azadi ka Amrit Mahotsav". Stepping beyond our core industrial domain, we demonstrated a remarkable commitment to national pride and cultural heritage.

The most memorable part of the event was the powerful performance of "Balsagar Bharat Hovo", a patriotic song written by the respected Sane Guruji. This choice of song, a lyrical embodiment of India's rich cultural ethos and visionary future, resonated deeply with the participants.

Our participation in such events underscores our dedication not just to our field of expertise but also to honoring and upholding the values and aspirations of the nation. Our celebration is a shining example of how companies can actively participate in nurturing patriotism and cultural appreciation, reinforcing their role as pillars of society that contribute to both economic and cultural wealth.



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# Our Head Office and Branch Offices



**Head Office :**

**Dolphin Capital, Shop No 78 (PCMC) Ind.Area, Opp MSEDCL Power House, Tata Motors road, MIDC Bhosari, Pune - 411026**

**Branch Office 1 : RX-1/18, Bajaj Nagar, Walunj MIDC, Aurangabad - 431136 (MH)**

**Branch Office 2 : 603, Sanskar Valley, Sector-1, Pithampur - 454775 (MP)**

## Our Service Beneficiaries

**AM/NS  
INDIA**

**TATA  
TATA POWER**



**TATA  
TATA AUTOCOMP**

**Whirlpool**

**DANA**

**LG  
Life's Good**

**KSB**

**FORCE  
MOTORS**

**Cummins**

**Kirloskar**

**posco**



**Kirloskar  
Oil Engines**

**CEAT**

**mahindra<sup>Rise</sup>**